## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q
(Mark One)
|X| QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended 31 December 2000

OR
I_| TRANSITION REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to $\qquad$

Commission file number 1-4534

AIR PRODUCTS AND CHEMICALS, INC.
(Exact Name of Registrant as Specified in Its Charter)

Delaware
23-1274455
(State of Other Jurisdiction of Incorporation or Organization)
(I.R.S. Employer Identification No.) 7201 Hamilton Boulevard, Allentown, Pennsylvania 18195-1501
(Address of Principal Executive Offices) (Zip Code)
Registrant's Telephone Number, Including Area Code 610-481-4911

Indicate by check $|X|$ whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $|X|$ No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.


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## REMARKS:

The consolidated financial statements of Air Products and Chemicals, Inc. and its subsidiaries (the "company" or "registrant") included herein have been prepared by the company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations. In the opinion of the company, the accompanying statements reflect all adjustments necessary to present fairly the financial position, results of operations and cash flows for those periods indicated, and contain adequate disclosure to make the information presented not misleading. Such adjustments are of a normal, recurring nature unless otherwise disclosed in the notes to consolidated financial statements. However, the results
for the periods indicated herein reflect certain adjustments, such as the valuation of inventories on the LIFO cost basis, which can only be finally determined on an annual basis. It is suggested that these consolidated condensed financial statements be read in conjunction with the financial statements and notes thereto included in the company's latest annual report on Form 10-K.

Results of operations for any three month period are not necessarily indicative of the results of operations for a full year.

| (Millions of dollars) |  |  |
| :---: | :---: | :---: |
|  | 31 December 2000 | 30 September 2000 |
| ASSETS (Un) | (Unaudited) |  |
| CURRENT ASSETS |  |  |
| Cash and cash items | \$ 85.3 | \$ 94.1 |
| Trade receivables, less allowances for doubtful accounts | 1,058.3 | 982.7 |
| Inventories | 401.5 | 388.8 |
| Contracts in progress, less progress billings | 101.1 | 93.4 |
| Other current assets | 186.5 | 246.0 |
| TOTAL CURRENT ASSETS | 1,832.7 | 1,805.0 |
| INVESTMENTS IN NET ASSETS OF AND ADVANCES TO EQUITY | 491.0 | 466.6 |
| AFFILIATES |  |  |
| PLANT AND EQUIPMENT, at cost | 10,470.8 | 10,310.9 |
| Less - Accumulated depreciation | 5,219.4 | 5,054.2 |
| PLANT AND EQUIPMENT, net | 5,251.4 | 5,256.7 |
| GOODWILL AND OTHER NONCURRENT ASSETS | 726.2 | 742.2 |
| --------------------------------- |  |  |
| TOTAL ASSETS | \$8,301. 3 | \$8,270.5 |
| =======================================================================1 |  |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |
| CURRENT LIABILITIES |  |  |
| Payables, trade and other | \$ 581.4 | \$ 578.4 |
| Accrued liabilities | 341.3 | 357.2 |
| Accrued income taxes | 54.2 | 10.0 |
| Short-term borrowings | 137.8 | 249.7 |
| Current portion of long-term debt | 170.7 | 179.5 |
| TOTAL CURRENT LIABILITIES | 1,285.4 | 1,374.8 |
| - --------------------- | 1,285.4 | 1,374.8 |
| LONG-TERM DEBT | 2,655.3 | 2,615.8 |
| DEFERRED INCOME \& OTHER NONCURRENT LIABILITIES | 569.0 | 561.3 |
| DEFERRED INCOME TAXES | 765.2 | 781.8 |
| TOTAL LIABILITIES | 5,274.9 | 5,333.7 |
| ------------------------------------- |  |  |
| MINORITY INTEREST IN SUBSIDIARY COMPANIES | 117.5 | 115.5 |
| SHAREHOLDERS' EQUITY |  |  |
| ```Common stock (par value $1 per share, issued fiscal 2001 and 2000-249,455,584 shares)``` | 249.4 | 249.4 |
| Capital in excess of par value | 344.3 | 342.2 |
| Retained earnings | 3,762.7 | 3,667.9 |
| Unrealized gain on investments | 14.9 | 15.7 |
| Minimum pension liability adjustments | (2.7) | (2.7) |
| Cumulative translation adjustments | (438.4) | (420.8) |
| Net gains on cash flow hedges | 1.4 | -- |
| Treasury Stock, at cost (fiscal 2001 and 2000-20,150,393 shares) | (681.6) | (681.6) |
| Shares in trust (fiscal 2001-14,744,254 shares; fiscal 2000-15,086,482 shares) | (341.1) | (348.8) |
| TOTAL SHAREHOLDERS' EQUITY | 2,908.9 | 2,821.3 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$8,301. 3 | \$8,270.5 |

The accompanying notes are an integral part of these statements.
(Millions of dollars, except per share)

|  | Three Months Ended 31 December |  |
| :---: | :---: | :---: |
|  | 2000 | 1999 |
| SALES AND OTHER INCOME |  |  |
| Sales | \$1,441.3 | \$1, 264.4 |
| Other income, net | 13.3 | 6.8 |
|  | 1,454.6 | 1,271.2 |
| COSTS AND EXPENSES |  |  |
| Cost of sales | 1,025.1 | 877.1 |
| Selling and administrative | 173.5 | 167.8 |
| Research and development | 28.5 | 30.1 |
| - |  |  |
| OPERATING INCOME | 227.5 | 196.2 |
| Income from equity affiliates, net of related expenses | 20.9 | 20.3 |
| Loss on currency hedges related to BOC transaction and expenses | -- | 113.2 |
| Interest expense | 48.4 | 41.3 |
| ------------------------------ |  | ---- |
| INCOME BEFORE TAXES AND MINORITY INTEREST | 200.0 | 62.0 |
| Income taxes | 61.7 | 9.1 |
| Minority interest (a) | 2.7 | 2.3 |
| - |  |  |
| NET INCOME | \$135.6 | \$50.6 |
| BASIC EARNINGS PER COMMON SHARE | \$. 63 | \$. 24 |
| DILUTED EARNINGS PER COMMON SHARE | \$. 62 | \$. 23 |
| WEIGHTED AVERAGE NUMBER OF COMMON SHARES (in millions) | 214.4 | 213.2 |
| WEIGHTED AVERAGE NUMBER OF COMMON AND COMMON EQUIVALENT SHARES (in millions)(b) | 217.9 | 215.5 |
| DIVIDENDS DECLARED PER COMMON SHARE - Cash | \$. 19 | \$. 18 |

(a) Minority interest primarily includes before-tax amounts.
(b) The dilution of earnings per common share is due mainly to the impact of unexercised stock options.

The accompanying notes are an integral part of these statements.

# AIR PRODUCTS AND CHEMICALS, INC. and Subsidiaries 

(Millions of dollars)

|  | Three Months Ended 31 December |  |
| :---: | :---: | :---: |
|  | 2000 | 1999 |
| NET INCOME | \$135.6 | \$50.6 |
| OTHER COMPREHENSIVE INCOME (LOSS), net of tax |  |  |
| Unrealized holding (losses) on investments arising during the period | (.8) | (4.0) |
| Foreign currency translation adjustments: |  |  |
| Consolidated subsidiaries and joint ventures | 25.4 | (61.5) |
| Cumulative effect of a change in accounting for hedges of net investments in foreign entities | (1.7) | ( |
| Transaction gains (losses) resulting from hedges of net investments in foreign entities | (41.3) | 16.7 |
| Total foreign currency translation adjustments | (17.6) | (44.8) |
| Cash flow hedges: |  |  |
| Cumulative effect of a change in accounting for cash flow hedges | (.8) | -- |
| Net gains arising during the period | 2.5 | -- |
| ```Reclassification adjustment for (losses) reclassified into income``` | (.3) | -- |
| Net gains on cash flow hedges | 1.4 | -- |
| TOTAL OTHER COMPREHENSIVE (LOSS) | (17.0) | (48.8) |
| COMPREHENSIVE INCOME | \$118.6 | \$ 1.8 |

The accompanying notes are an integral part of these statements.

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AIR PRODUCTS AND CHEMICALS, INC. and Subsidiaries
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    CONSOLIDATED CASH FLOWS
    (Unaudited)
    (Millions of dollars)

|  | Three Months Ended 31 December |  |
| :---: | :---: | :---: |
|  | 2000 | 1999 |
| OPERATING ACTIVITIES |  |  |
| Net Income | \$135.6 | \$50.6 |
| Adjustments to reconcile income to cash provided by operating activities: |  |  |
| Depreciation | 148.4 | 131.7 |
| Deferred income taxes | (4.8) | 3.2 |
| Loss on BOC transaction | -- | 109.3 |
| Undistributed (earnings) of unconsolidated affiliates | (4.9) | (13.2) |
| (Gain) on sale of assets and investments | (1.3) | (4.4) |
| Other | 15.7 | (10.2) |
| Working capital changes that provided (used) cash, net of effects of acquisitions: |  |  |
| Trade receivables | (69.8) | (27.9) |
| Inventories and contracts in progress | (18.1) | (20.5) |
| Payables, trade and other | (1.3) | 43.8 |
| Other | 84.4 | (13.6) |
| CASH PROVIDED BY OPERATING ACTIVITIES | 283.9 | 248.8 |
| INVESTING ACTIVITIES |  |  |
| Additions to plant and equipment (a) | (138.0) | (194.4) |
| Acquisitions, less cash acquired (b) | -- | (162.7) |
| Investment in and advances to unconsolidated affiliates | (16.9) | (16.0) |
| Proceeds from sale of assets and investments | 18.6 | 16.1 |
| Other | 12.1 | (13.7) |
| CASH USED FOR INVESTING ACTIVITIES | (124.2) | (370.7) |
| FINANCING ACTIVITIES |  |  |
| Long-term debt proceeds | 3.9 | 4.2 |
| Payments on long-term debt | (26.0) | (161.6) |
| Net (decrease) increase in commercial paper and other short-term borrowings | (103.9) | 335.3 |
| Dividends paid to shareholders | (40.7) | (38.4) |
| Other | 5.1 | . 3 |
| CASH (USED FOR) PROVIDED BY FINANCING ACTIVITIES | (161.6) | 139.8 |
| Effect of Exchange Rate Changes on Cash | (6.9) | -- |
| (Decrease) Increase in Cash and Cash Items | (8.8) | 17.9 |
| Cash and Cash Items - Beginning of Year | 94.1 | 61.6 |
| Cash and Cash Items - End of Period | \$85.3 | \$79.5 |

(a) Excludes capital lease additions of $\$ 8.5$ million and $\$ 7.5$ million in fiscal 2001 and 2000, respectively.
(b) Excludes $\$ 24.2$ million of long-term debt assumed in acquisitions in fiscal 2000.

The accompanying notes are an integral part of these statements.

(a) Operating return on net assets (ORONA) is calculated as the rolling four quarter sum of operating income (excluding special items) divided by the rolling five quarter average of total assets less investments in equity affiliates.

|  | Three Months Ended 31 December |  |
| :---: | :---: | :---: |
|  | 2000 | 1999 |
| Total segment operating income | \$229.5 | \$206.1 |
| Corporate research and development and other (expense) | (2.0) | (9.9) |
| Consolidated operating income | 227.5 | 196.2 |
| Segment equity affiliates' income | 20.9 | 20.3 |
| Loss on currency hedges related to BOC transaction and expenses | -- | 113.2 |
| Interest expense | 48.4 | 41.3 |
| Consolidated income before taxes and minority interest | \$200. 0 | \$62. 0 |

AIR PRODUCTS AND CHEMICALS, INC. and Subsidiaries
SUMMARY BY GEOGRAPHIC REGIONS
(Unaudited)
(Millions of dollars)

|  | Three Months Ended 31 December |  |
| :---: | :---: | :---: |
|  | 2000 | 1999 |
| Revenues from external customers |  |  |
| United States | \$969.8 | \$839. 2 |
| United Kingdom | 102.8 | 121.1 |
| Spain | 69.8 | 76.8 |
| Other Europe | 141.2 | 140.8 |
| Total Europe | 313.8 | 338.7 |
| Canada/Latin America | 65.9 | 58.4 |
| Asia | 91.7 | 28.0 |
| All Other | . 1 | . 1 |
| Total | \$1, 441.3 | \$1, 264.4 |

Note: Geographic information is based on country of origin. The other Europe segment operates principally in France, Germany, the Netherlands, and Belgium.

The following table sets forth the computation of basic and diluted earnings per share:

| (Millions, except per share) |  |  |
| :---: | :---: | :---: |
|  | Three Months Ended 31 December |  |
|  | 2000 | 1999 |
| Numerator for basic EPS |  |  |
| and diluted EPS-net income | \$135.6 | \$50.6 |
| Denominator for basic EPS |  |  |
| Effect of dilutive securities: |  |  |
| Employee stock options | 2.8 | 1.6 |
| Other award plans | . 7 | . 7 |
|  | 3.5 | 2.3 |
| Denominator for diluted EPS |  |  |
| - -weighted average shares and assumed conversions | 217.9 | 215.5 |
| Basic EPS | \$. 63 | \$. 24 |
| Diluted EPS | \$. 62 | \$. 23 |

Options on 5.8 million and 6.6 million shares of common stock were not included in computing diluted EPS for the first quarter of fiscal 2001 and 2000, respectively because their effects were antidilutive.

In July 1999, the company, The BOC Group plc (BOC) and L'Air Liquide S.A. (Air Liquide) of France announced that they had agreed to the terms of a recommended offer for the share capital of BOC. In May 2000, the company and Air Liquide announced that the Federal Trade Commission had indicated it would not approve the offer by 12 May 2000, the date on which the period for satisfying the preconditions to the offer would expire, and the offer was not extended beyond 12 May 2000. As a result, certain costs and financing fees that had been deferred were expensed in the third quarter of fiscal 2000.

The results for the three months ended 31 December 1999 include a charge of $\$ 113.2$ million ( $\$ 70.6$ million after-tax, or $\$ .33$ per share) for costs related to the BOC transaction. Of this amount, $\$ 109.3$ million ( $\$ 68.2$ million after-tax, or $\$ .32$ per share) of accounting charges were recorded on purchased currency option and forward exchange contracts entered into to hedge the currency exposure of the transaction.

Income from equity affiliates, net of related expenses, contributed $\$ .09$ per share to diluted earnings per share for the three months ended 31 December 2000 and 31 December 1999.

The fiscal 2000 cost reduction plan included staff reductions of 450 employees and resulted in a before-tax charge to earnings of $\$ 47.9$ million. This charge was recognized in the second and third quarters of fiscal 2000. As of 31 December 2000, 291 positions were eliminated with completion of this plan expected by June 2001. Termination related expenses of $\$ 31.8$ million have been incurred with $\$ 16.1$ million remaining in accrued liabilities.

Adoption of SFAS Nos. 133 and 138
The company adopted Statement of Financial Accounting Standards (SFAS) No. 133, "Accounting for Derivative Instruments and Hedging Activities", and SFAS No. 138, "Accounting for Certain Derivative Instruments and Certain Hedging Activities", an amendment of FASB Statement No. 133, on 1 October 2000. SFAS No. 133 requires the transition adjustment resulting from adopting these Statements to be reported in net income or other comprehensive income, as appropriate, as the cumulative effect of a change in accounting principle.

There was no transition adjustment impact on earnings as a result of recognizing all derivatives designated as fair value hedging instruments at fair value. The amount of the transition adjustment recorded in accumulated other comprehensive income as a result of recognizing all derivatives that are designated as cash flow hedging instruments at fair value amounted to a net loss of $\$ .8$ million. The amount of the transition adjustment recorded in accumulated other comprehensive income as a result of recognizing all derivatives that are designated as a hedge of a net investment in a foreign operation at fair value amounted to a net loss of $\$ 1.7$ million. The company expects to reclassify as earnings during the next twelve months $\$ .5$ million from the transition adjustments that were recorded in accumulated other comprehensive income. The amount of the transition adjustment recorded in earnings as a result of recognizing all derivatives not designated as a hedge at fair value was a loss of $\$ .3$ million. Due to the immateriality of this amount, this transition adjustment is included as a component of other income.

Accounting for Derivative Instruments and Hedging Activities
The company recognizes all derivatives on the balance sheet at fair value. On the date the derivative instrument is entered into, the company generally designates the derivative as either (1) a hedge of the fair value of a recognized asset or liability or of an unrecognized firm commitment (fair value hedge), (2) a hedge of a forecasted transaction or of the variability of cash flows to be received or paid related to a recognized asset or liability (cash flow hedge), or (3) a hedge of a net investment in a foreign operation. Changes in the fair value of a derivative that is designated as and meets all the required criteria for a fair value hedge, along with the gain or loss on the hedged asset or liability that is attributable to the hedged risk, are recorded in current period earnings. Changes in the fair value of a derivative that is designated as and meets all the required criteria for a cash flow hedge are recorded in accumulated other comprehensive income and reclassified into earnings as the underlying hedged item affects earnings. Changes in the fair value of a derivative or non-derivative that is designated as and meets all the required criteria for a hedge of a net investment are recorded in the cumulative translation adjustments account. Changes in the fair value of a derivative that is not designated as a hedge are recorded immediately in earnings.

The company formally documents all relationships between hedging instruments and hedged items, as well as its risk-management objective and strategy for undertaking various hedge transactions. This process includes relating all derivatives that are designated as fair value or cash flow hedges to specific assets and liabilities on the balance sheet or to specific firm commitments or forecasted transactions. The company also formally assesses, both at the inception of the hedge and on an ongoing basis, whether each derivative is highly effective in offsetting changes in fair values or cash flows of the hedged item. If it is determined
that a derivative is not highly effective as a hedge or if a derivative ceases to be a highly effective hedge, the company will discontinue hedge accounting prospectively.

Derivative Instruments and Hedging Activities
Currency Risk Management
The company does business in many foreign countries, therefore, its earnings, cash flows, and financial position are exposed to foreign currency risk from foreign currency denominated transactions and net investments in foreign operations. These items are denominated in various foreign currencies.

It is the policy of the company to minimize its cash flow exposure to adverse changes in currency and exchange rates. This is accomplished by identifying and evaluating the risk that the company's cash flows will decline in value due to changes in exchange rates and by determining the appropriate strategies necessary to manage such exposures. The company's objective is to maintain economically balanced currency risk management strategies that provide adequate downside protection.

The company enters into a variety of foreign exchange contracts, including forward, option combination, and purchased option contracts, to hedge its exposure to fluctuations in foreign currency exchange rates. These agreements generally involve the exchange of one currency for a second currency at some future date.

The company enters into forward exchange and option combination contracts to reduce the exposure to foreign currency fluctuations associated with certain monetary assets and liabilities, as well as certain firm commitments and highly anticipated cash flows. Forward exchange contracts are also used to hedge the value of investments in certain foreign subsidiaries and affiliates by creating a liability in a currency in which the company has a net equity position. The company is also party to purchased option contracts which, if exercised, involve the sale or purchase of foreign currency at a fixed exchange rate at a specified period of time. Purchased option contracts are used to hedge firm commitments and certain highly anticipated cash flows, including export sales transactions. The company also uses foreign currency denominated debt to hedge certain net investments in foreign operations.

Certain forward exchange contracts entered into by the company are not designated as hedging instruments. Contacts entered into to hedge the exposure to foreign currency fluctuations associated with certain monetary assets and liabilities are not designated as hedging instruments and changes in the fair value of these items are recorded in earnings to offset the foreign exchange gains and losses of the monetary assets and liabilities. Other forward exchange contracts may be entered into to economically hedge foreign currency exposures which are not designated as hedging instruments due to the immaterial amount of the underlying hedged exposures. Changes in the fair value of these contracts are also recorded in earnings.

Debt Portfolio Management
It is the policy of the company to identify on a continuing basis the need for debt capital and evaluate the financial risks inherent in funding the company with debt capital. Reflecting the result of this ongoing review, the debt portfolio and hedging program of the company is managed with the objectives and intent to (1) reduce funding risk with respect to borrowings made or to be made by the company to preserve the company's access to debt capital and provide debt capital as required for funding and liquidity purposes, and (2) reduce the aggregate interest rate risk of the debt portfolio in accordance with certain debt management parameters.

The company enters into interest rate swap agreements to change the fixed/ variable interest rate mix of the debt portfolio in order to maintain the percentage of fixed- and variable-rate debt within the parameters set by management. In accordance with these parameters, the agreements are used to reduce interest rate risks and costs inherent in the company's debt portfolio. Accordingly, the company currently has one outstanding agreement to effectively convert fixed rate-debt to variable-rate debt, which is principally indexed to LIBOR.

The company is also party to interest rate and currency swap contracts. These contracts entail both the exchange of fixed- and floating-rate interest payments periodically over the life of the agreement and the exchange of one currency for another currency at inception and at a specified future date. The contracts are used to hedge intercompany and third party borrowing transactions.

Fair Value Hedges
For the three months ended 31 December 2000, there was no gain or loss recognized in earnings resulting from hedge ineffectiveness or from excluding a portion of a derivative instruments' gain or loss from the assessment of hedge effectiveness related to derivatives designated as fair value hedges. Also, there was no gain or loss recognized in earnings as a result of a hedged firm commitment no longer qualifying as a fair value hedge.

Cash Flow Hedges
Sales for the three months ended 31 December 2000, includes $\$ .9$ million of net losses related to the volatility value component of purchased foreign currency options used to hedge certain highly anticipated export sales transactions. Other income for the three months ended 31 December 2000, includes $\$ .3$ million of net losses related to the volatility value component of purchased foreign currency options used to hedge intercompany royalty income. The volatility value component of these cash flow hedges are excluded from the assessment of hedge effectiveness. There was no other hedge ineffectiveness related to cash flow hedges during the period to be recognized in earnings.

Changes in the fair value of derivatives qualifying as cash flow hedges are reported in accumulated other comprehensive income. The gains and losses are reclassified into earnings as the underlying hedged item affects earnings, such as when the hedged export sale occurs. It is expected that $\$ .8$ million of net gains in accumulated other comprehensive income will be reclassified into earnings within the next twelve months. There was no gain or loss reclassified from accumulated other comprehensive income into earnings as a result of the discontinuance of a cash flow hedge due to the probability of the original forecasted transaction not occurring.

As of 31 December 2000, the maximum length of time over which the company is hedging its exposure to the variability in future cash flows for forecasted transactions is nine months.

Hedges of Net Investments in Foreign Operations

For the three months ended 31 December 2000, $\$ 41.3$ million of net losses related to hedges of net investments in foreign operations were included in the cumulative translation adjustments account.

## RESULTS OF OPERATIONS

Consolidated
Sales in the first quarter of fiscal 2001 of $\$ 1,441.3$ million were up $14 \%$ or $\$ 176.9$ million, compared with the same quarter in the prior year. Operating income was $\$ 227.5$ million, up $\$ 31.3$ million, or $16 \%$. Profits of equity affiliates were $\$ 20.9$ million compared with $\$ 20.3$ million in the prior year. Net income was $\$ 135.6$ million, or $\$ .62$ diluted earnings per share, compared to net income of $\$ 50.6$ million, or $\$ .23$ diluted earnings per share in the year-ago quarter. Last year's results included an after-tax charge of $\$ 70.6$ million, or $\$ .33$ per share, for the BOC transaction. This amount consisted principally of accounting charges recorded on purchased option and forward exchange contracts entered into to hedge the currency exposure of the transaction. Excluding this special item, net income of the first quarter of fiscal 2000 was $\$ 121.2$ million, or diluted earnings per share of $\$ .56$. Net income for the first quarter of fiscal 2001 increased $12 \%$ compared to net income, excluding special items, of the comparable period last year.

Gases - Sales increased $27 \%$ to $\$ 992.2$ million in the first quarter of fiscal 2001 principally due to broad-based volume gains in key markets including chemical and processing industries (CPI), electronics, and Asia. Unfavorable currency impacts reduced sales growth by $5 \%$, while the consolidation of Korea Industrial Gases (KIG) contributed $5 \%$ to sales growth as a result of the purchase of the remaining $51.1 \%$ of the former equity affiliate in December 1999. Natural gas cost pass-through added $7 \%$ to sales.

Electronics volume growth continued with strong demand for specialty gases such as nitrogen trifluoride, tungsten hexafluoride, the Solkatronic-Brand products and the Schumacher specialty chemicals. Demand in this business remains strong globally. Expected additions to production capacity in key specialty products, particularly nitrogen trifluoride, are important to sustained growth. CPI tonnage volume grew 6\% globally, primarily due to increased hydrogen/carbon monoxide (HYCO) demand and new facilities. Liquid bulk volume increased only 1\% in North America, reflecting softening demand, particularly in the steel end market. Average liquid oxygen/liquid nitrogen (LOX/LIN) prices increased $7 \%$ as a result of pricing and surcharge initiatives. The surcharge somewhat lags the recovery of increased fuel and energy cost increases. Cylinder volume declined $3 \%$, primarily due to divestitures.

In spite of the strong U.S. dollar, European business continued to improve. Overall liquid bulk volume increased 4\%. Southern Europe achieved solid volume growth. The European LOX/LIN price index was up 1\% from the prior year, reflecting pricing and the Service Plus program initiatives. Cylinder volume declined 1\% overall, primarily related to industrial gas cylinders in the United Kingdom. However, specialty gas cylinder volumes remained strong.

Asian results improved significantly because of the KIG consolidation. The Asian liquid bulk volume index increased $25 \%$, mainly due to strong growth in China.

Higher volumes, particularly in CPI, electronics, Europe and Asia drove the $25 \%$ increase in operating income. Unfavorable currency and exchange related effects reduced operating income growth about 6\%, offsetting the favorable impact of the KIG consolidation. The gases segment operating margin was $19.3 \%$, down $.3 \%$ from the
19.6\% reported in the prior year. The impact of natural gas cost pass-through contributed more to revenues than to operating income and therefore, depressed the operating margin.

Gases equity affiliates' income of $\$ 18.7$ million, was up $\$ 2.3$ million over the prior year. Asian results include increased liquid bulk volume and higher specialty gases sales, helping to offset the impact of consolidation of the former KIG affiliate.

Equipment - Sales of $\$ 55.8$ million were up modestly over the $\$ 50.6$ million reported in the prior year. Operating income was essentially unchanged. The sales backlog for the equipment segment at 31 December 2000 was $\$ 131$ million. This compares to $\$ 144$ million at 31 December 1999 and $\$ 149$ million at 30 September 2000.

Chemicals - Sales in the first quarter of fiscal 2001 were $\$ 393.3$ million compared to $\$ 433.2$ million in the prior year, down $9 \%$. Operating income declined $\$ 14.6$ million to $\$ 37.0$ million, or $28 \%$. Unfavorable currency impacts reduced sales growth about $2 \%$. Excluding the impact of the polyvinyl alcohol divestiture concluded in September 2000, sales were essentially unchanged and overall volume declined 1\%.

Performance chemicals experienced a $4 \%$ volume decline as emulsions volumes declined in response to price increases implemented to recover cost increases. Epoxy additives growth continued. Softness in some end markets, such as automotive, negatively impacted volumes in both specialty and polyurethane additives. Chemical intermediates had an overall 1\% volume growth. Polyurethane intermediates maintained strong growth, while amines volumes declined due to prices increases.

Operating income declined substantially due to continued raw material and energy cost pressures as well as unfavorable currency and exchange related effects. The operating margin of $9.4 \%$ declined from $11.9 \%$ reported in the prior year. Productivity gains and price increases did not offset the impact of the dramatic increase in energy costs and continued raw material cost increases. Aggressive price increases continue, but lag the raw material and energy cost growth.

## INTEREST

Interest expense of $\$ 48.4$ million increased $\$ 7.1$ million, or $17 \%$ over the prior year. The increase primarily resulted from lower capitalized interest.

INCOME TAXES
The effective tax rate for the first quarter of fiscal 2001 was 31.3\%, after minority interest of $\$ 2.7$ million. The comparable rate in the prior year, excluding the tax impact of the BOC special item, was $29.9 \%$. The $1.4 \%$ increase was due to lower after-tax equity affiliates' income and tax credits and adjustments in the current year.

## LIQUIDITY AND CAPITAL RESOURCES

Capital expenditures during the first three months of fiscal 2001 totaled $\$ 163.4$ million compared to $\$ 404.8$ million in the corresponding period of the prior year. Additions to plant and equipment decreased from $\$ 194.4$ million during the first three months of fiscal 2000 to $\$ 138.0$ million during the current period. Investments in unconsolidated affiliates were $\$ 16.9$ million during the first three months of fiscal 2001 versus $\$ 16.0$ million last year. There were no expenditures for acquisitions during the current period compared to expenditures of $\$ 162.7$ million during the first three months of fiscal 2000. The prior year amount included the acquisition of the remaining 51.1 percent of the shares in KIG, the largest industrial gas company in Korea. Capital expenditures
are expected to be approximately $\$ 900.0$ million in fiscal 2001. It is anticipated these expenditures will be funded with cash from operations.

Total debt at 31 December 2000 and 30 September 2000, expressed as a percentage of the sum of total debt, shareholders' equity, and minority interest, was 49\% and 51\%, respectively. Total debt decreased from $\$ 3,045.0$ million at 30 September 2000 to $\$ 2,963.8$ million at 31 December 2000.

There was $\$ 20.1$ million of commercial paper outstanding at 31 December 2000. The company's total revolving credit commitments amounted to $\$ 600.0$ million at 31 December 2000. During fiscal 2000, the company had an additional $\$ 500.0$ million revolving credit commitment which matured in October 2000. No borrowings were outstanding under these commitments. Additional commitments totaling \$79.6 million are maintained by the company's foreign subsidiaries, of which $\$ 17.3$ million was utilized at 31 December 2000.

The estimated fair value of the company's long-term debt, including current portion, as of 31 December 2000 is $\$ 2,941.9$ million compared to a book value of \$2,826.0 million.

On 25 January 2001, the company announced its intention to reactivate its share repurchase program. Based on its current outlook, the company expects to purchase between $\$ 100$ million and $\$ 150$ million of the company's shares during fiscal 2001.

## FINANCIAL INSTRUMENTS

There has been no material change in the net financial instrument position or sensitivity to market risk since the disclosure in the annual report.

## FORWARD-LOOKING STATEMENTS

The forward-looking statements contained in this release are based on current expectations regarding important risk factors. Actual results may differ materially from those expressed. Factors that might cause forward-looking statements to differ materially from actual results include, among other things, overall economic and business conditions; demand for the goods and services of Air Products; competitive factors in the industries in which it competes; whether prices of natural gas and other raw materials fall in the second half of fiscal 2001; the ability to recover increased energy and raw material costs from customers; the availability of utilities, particularly in California, to provide electrical power; changes in government regulations; success of implementing cost reduction programs; the timing, impact and other uncertainties of future acquisitions or divestitures; fluctuations in interest rates and foreign currencies; the impact of tax and other legislation and regulations in the jurisdictions in which Air Products and its affiliates operate; and the timing and rate at which tax credits can be utilized.
(a)(12) Computation of Ratios of Earnings to Fixed Charges.
(b) Current Reports on Form 8-K dated 19 October 2000,

23 October 2000 and 16 November 2000, in which Item 5
of such form was reported and 6 November 2000,
22 November 2000 and 5 December 2000, in which Item 9 of such form was reported were filed by the Registrant during the quarter ended 31 December 2000.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Air Products and Chemicals, Inc.
(Registrant)

By: /s/ Leo J. Daley

Leo J. Daley
Vice President - Finance and Controller (Chief Financial Officer)

|  | Year Ended 30 September |  |  |  |  | Three Months Ended 31 Dec |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1996 | 1997 | 1998 | 1999 | 2000 | 2000 |
| Earnings: |  |  |  |  |  |  |
| Income before extraordinary item and the cumulative effect of accounting changes: | \$416.4 | \$429.3 | \$546.8 | \$450.5 | \$124.2 | \$135.6 |
| Add (deduct): <br> Provision for income taxes | 195.5 | 203.4 | 280.9 | 209.5 | (7.5) | 63.4 |
| Fixed charges, excluding capitalized interest |  |  |  |  |  |  |
|  | 184.0 | 233.0 | 202.8 | 194.4 | 232.6 | 55.6 |
| Capitalized interest amortized during the period | 9.4 | 8.3 | 7.4 | 6.1 | 6.6 | 1.9 |
| Undistributed earnings of less-than-fifty-percent-owned affiliates | (40.6) | (31.1) | (25.3) | (44.5) | (32.1) | (2.3) |
| Earnings, as adjusted | ======== | ========= | = \$1, 012.6 | \$ \$816.0 | $\begin{gathered} \$ 323.8 \\ ======= \end{gathered}$ | $\begin{gathered} \$ 254.2 \\ ========= \end{gathered}$ |
| Fixed Charges: |  |  |  |  |  |  |
| Interest on indebtedness, including capital lease obligations | \$171.7 | \$217.8 | \$186.7 | \$175.4 | \$210.3 | \$51.2 |
| Capitalized interest | 20.0 | 20.9 | 18.4 | 24.7 | 19.7 | 4.5 |
| Amortization of debt discount premium and expense | 1.5 | 1.8 | 1.9 | 1.3 | 3.1 | (.2) |
| Portion of rents under operating leases representative of the interest factor | 10.8 | 13.4 | 14.2 | 17.7 | 19.3 | 4.6 |
| Fixed charges | \$204.0 | \$253.9 | \$221.2 | \$219.1 | \$252.4 | \$60.1 |
| Ratio of Earnings to Fixed Charges: | 3.7 | 3.3 | 4.6 | 3.7 | 1.3 | 4.2 |

