## FORM 8-K

## CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) of the SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) 24 January 1997

Air Products and Chemicals, Inc.

> (Exact name of registrant as specified in charter)

## Delaware

$\overline{(S t a t e}$ of other jurisdiction of incorporation)

7201 Hamilton Boulevard, Allentown, Pennsylvania
(Address of principal executive offices)

1-4534
(Commission file number)

18195-1501
(Zip Code)

23-1274455
(IRS Identification number)

The Registrant reported net income of $\$ 100$ million, or 91 cents per share, for the first quarter ended December 31, 1996. This compares to $\$ 89$ million, or 80 cents per share in the year ago quarter, a per-share increase of 14 percent. Sales of $\$ 1.1$ billion were up 18 percent versus $\$ 947$ million last year. Results for the quarter included a 5 cent per share gain from the sale of the company's landfill gas business and a 5 cent per share loss related to the anticipated sale of a small product line in performance chemicals. The acquisition of Carburos Metalicos, a major Spanish industrial gas company, was also completed in the quarter.

Industrial gas sales for the quarter increased 12 percent, while operating income rose 14 percent. Performance from industrial gas operations in the U. S. reflected higher plant loading, more efficient production and distribution, and tighter controls on related overhead costs. Excluding the consolidation of Carburos Metalicos, European results were lower due to a planned tonnage hydrogen customer outage and general economic softness. Results for gas equity affiliates were above last year.

In chemicals, first quarter sales increased 12 percent. Excluding the writedown of a small product line, operating income rose 12 percent, driven by volume gains across all major businesses.

The Equipment and Services segment, which now includes power generation and air pollution control results on a comparable basis, recorded significantly higher sales and a modest increase in operating income for the quarter due to increased commercial activity. The business carries a record backlog of high-quality projects forward.

The Corporate/Other segment included a gain on the sale of the landfill gas business, and also benefited from favorable foreign exchange.

The quarter's results were also impacted by higher interest expense related to debt for the acquisition of Carburos Metalicos, new capital investments brought onstream, and the share repurchase program.

The company also announced that while progress is being made, its planned divestiture of American Ref-Fuel would take longer than anticipated given the venture's partnership structure and project complexities. The objective remains to exit the business while obtaining its full value. On a related note, the company has completed $\$ 175$ million in share repurchases against the program announced concurrently last April. The remainder of the program will be paced by the disposition of American Ref-Fuel and ongoing capital investment requirements.

Financial tables follow:

AIR PRODUCTS AND CHEMICALS, INC.
SUMMARY OF CONSOLIDATED FINANCIAL INFORMATION (Unaudited)
(In millions, except earnings per share)

Three Months Ended
31 December
19961995

|  | 20.9 | \$ | 947.5 |
| :---: | :---: | :---: | :---: |
| \$ | 99.9(a) | \$ | 89.0 |
| \$ | .91(a) | \$ | . 80 |

(a)Includes an after-tax gain of $\$ 5.9$ million, or $\$ .05$ per share from the sale of the landfill gas business and an after-tax impairment loss of $\$ 6.0$ million, or $\$ .05$ per share.

## CONSOLIDATED INCOME

(In millions, except per share)

|  | Three Months Ended 31 December |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1996 |  | 1995 |  |
| SALES AND OTHER INCOME |  |  |  |  |
| Sales |  | 1,120.9 | \$ | 947.5 |
| Other income, net |  | 9.4 |  | 3.8 |
|  |  | 1,130.3 |  | 951.3 |
| COSTS AND EXPENSES |  |  |  |  |
| Cost of sales |  | 692.7 |  | 559.4 |
| Selling, distribution and administrative |  | 241.5 |  | 220.1 |
| Research and development |  | 26.7 |  | 27.6 |
| OPERATING INCOME |  | 169.4 |  | 144.2 |
| Income from equity affiliates, net of related expenses |  | 18.7 |  | 15.8 |
| Interest expense |  | 39.9 |  | 28.7 |
| INCOME BEFORE TAXES |  | 148.2 |  | 131.3 |
| Income taxes |  | 48.3 |  | 42.3 |
| NET INCOME | \$ | 99.9 | \$ | 89.0 |
| MONTHLY AVERAGE OF |  |  |  |  |
| COMMON SHARES OUTSTANDING |  | 110.3 |  | 111.8 |
| EARNINGS PER COMMON SHARE | \$ | . 91 | \$ | . 80 |
| DIVIDENDS DECLARED PER |  |  |  |  |
| COMMON SHARE - Cash | \$ | . 28 | \$ | . 26 |

(In millions, except per share)

## ASSETS

CURRENT ASSETS
Cash and cash items
Trade receivables, less allowances for doubtful accounts
Inventories
Contracts in progress, less progress billings Other current assets

TOTAL CURRENT ASSETS

INVESTMENTS
PLANT AND EQUIPMENT, at cost
Less - Accumulated depreciation
PLANT AND EQUIPMENT, net
G00DWILL
OTHER NONCURRENT ASSETS

TOTAL ASSETS

LIABILITIES AND SHAREHOLDERS' EQUITY
CURRENT LIABILITIES
Payables, trade and other
Accrued liabilities
Accrued income taxes
Short-term borrowings
Current portion of long-term debt
TOTAL CURRENT LIABILITIES
LONG-TERM DEBT
DEFERRED INCOME \& OTHER NONCURRENT LIABILITIES DEFERRED INCOME TAXES

## TOTAL LIABILITIES

SHAREHOLDERS' EQUITY
Common stock, par value \$1 per share
Capital in excess of par value
Retained earnings
Unrealized gain on investments
Cumulative translation adjustments
Treasury Stock, at cost
Shares in trust
TOTAL SHAREHOLDERS' EQUITY

TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY

31
December 1995

31 December 1996
\$ 160.7
817.1
405.4
152.0
185.0
------
-----
624.6

8,577.7
4,186.4
4,391. 3
285.8
294.7
\$7,316. 6
======
\$ 95.0
628.0
370.6
111.5
151.3

356
782.6

7,501.1
3,926. 0
3,575.1
80.5
239.8
\$6, 034.4
========
\$ 487.4 223.1 68.2 386.7 167.4

1,-----
--------
1,314.4 436.4 506.2

3,589.8
124.7
465.0

2,450.1
46.2
(50.3)
(133.6)
(457.5)

2,444.6
6, 034
\$7,316.6
\$6, 034.4
========

The company completed the sale of the landfill gas recovery business, GSF Energy Inc., during the three months ended 31 December 1996. A gain of $\$ 9.5$ million ( $\$ 5.9$ million after tax, or $\$ .05$ per share) was recorded. Sales of the landfill gas business were $\$ 20.3$ million in fiscal year 1996 with an operating loss of $\$ 3.0$ million and net income of $\$ 4.0$ million, including the net income benefit from nonconventional fuel tax credits. The gain on sale is included in the other income line of the income statement.

During the three months ended 31 December 1996, an impairment loss of $\$ 9.3$ million ( $\$ 6.0$ million after tax, or $\$ .05$ per share) was recorded in the chemicals segment. The write-down was related to production assets in the performance chemicals division and the related goodwill. The impairment loss is calculated based on an offer to purchase these assets and is included in the other income line of the income statement.

On 22 October 1996, the company obtained control of Carburos Metalicos S.A. (Carburos). The company now owns $96.7 \%$ of the outstanding shares in Carburos. The acquisition of the additional $70.8 \%$ ownership was completed through a series of planned tender offers over a three year period at a total cost of \$408.4 million. The acquisition was funded through the issuance of U.S. dollar debt effectively converted to Spanish Peseta liabilities through the use of interest rate and currency swap contracts and foreign exchange contracts.

Carburos is a leading supplier of industrial gases in Spain. This transaction was accounted for as a step acquisition purchase and the results for the three months ended 31 December 1996 contained approximately six weeks of consolidated operating results for Carburos. Previously, the company accounted for its investment using the equity method. The company has recorded a total of $\$ 212.2$ million as cumulative goodwill, which will be amortized on a straight-line basis over forty years.

The following table shows unaudited pro forma consolidated financial information for the three months ended 31 December 1996 and 1995 and the fiscal year ended 30 September 1996. This information reflects the acquisition as if it had occurred on 1 October 1995 and includes adjustments for asset valuation depreciation expense, goodwill amortization, and interest expense from acquistion debt. This information is not necessarily indicative of future consolidated results or what actual results would have been had the acquisition occurred during the periods presented.

PRO FORMA INFORMATION(Unaudited)
(In millions, except earnings per share)

Three Months Ended
31 December
19961995
--------- --------
$\$ 1,165.8$
\$ 1, 025.0
$\$ 4,309.7$
$\$ \quad 423.1$
\$ $\quad 3.79$

|  | Three Months Ended 31 December |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1996 |  | 1995 |  |
| Sales: |  |  |  |  |
| Industrial Gases | \$ | 614.5 | \$ | 550.9 |
| Chemicals |  | 346.2 |  | 309.7 |
| Equipment/Services |  | 159.0 |  | 81.9 |
| Corporate/Other |  | 1.2 |  | 5.0 |
| CONSOLIDATED |  | 120.9 | \$ | 947.5 |
| Operating Income: |  |  |  |  |
| Industrial Gases | \$ | 118.3 | \$ | 103.7 |
| Chemicals |  | 44.5 |  | 48.1 |
| Equipment/Services |  | 5.6 |  | 4.6 |
| Corporate/Other |  | 1.0 |  | (12.2) |
| CONSOLIDATED | \$ | 169.4 | \$ | 144.2 |
| Equity Affiliates' Income: |  |  |  |  |
| Industrial Gases | \$ | 12.0 | \$ | 9.2 |
| Chemicals |  | 0.1 |  | (0.2) |
| Equipment/Services |  | 3.5 |  | 2.0 |
| Corporate/Other |  | 3.1 |  | 4.8 |
| CONSOLIDATED | \$ | 18.7 | \$ | 15.8 |

For the three months ended 31 December 1996, operating income of Corporate/Other includes a gain of $\$ 9.5$ million from the sale of the landfill gas recovery business and operating income of Chemicals includes an impairment loss of $\$ 9.3$ million.

The segment results for the three months ended 31 December 1995 have been restated. The business to be divested (American Ref-Fuel) and the landfill gas business sold in November are included in the Corporate/Other segment, while the continuing businesses from the Environmental/Energy segment (power generation and Pure Air(TM)), are now included in the Equipment/Services segment.

|  | Three Months Ended 31 December |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1996 |  |  | 1995 |
| Sales: |  |  |  |  |
| United States | \$ | 792.1 | \$ | 699.7 |
| Europe |  | 285.7 |  | 211.9 |
| Canada/Latin America |  | 39.6 |  | 34.9 |
| Other |  | 3.5 |  | 1.0 |
| CONSOLIDATED |  | ,120.9 | \$ | 947.5 |
| Operating Income: |  |  |  |  |
| United States | \$ | 144.2 | \$ | 109.0 |
| Europe |  | 20.1 |  | 33.7 |
| Canada/Latin America |  | 5.4 |  | 1.5 |
| Other |  | (.3) |  | -- |
| CONSOLIDATED | \$ | 169.4 | \$ | 144.2 |
| Equity Affiliates' Income: |  |  |  |  |
| United States | \$ | 6.2 | \$ | 6.3 |
| Europe |  | 7.1 |  | 5.7 |
| Canada/Latin America |  | 2.7 |  | 1.3 |
| Other |  | 2.7 |  | 2.5 |
| CONSOLIDATED | \$ | 18.7 | \$ | 15.8 |

For the three months ended 31 December 1996, operating income of United States includes a gain of $\$ 9.5$ million from the sale of the landfill gas recovery business and operating income of Europe includes an impairment loss of $\$ 9.3$ million.

The segment results for the year ended 30 September 1996 have been restated. The business to be divested (American Ref-Fuel) and the landfill gas business sold in November are included in the Corporate/Other segment, while the continuing businesses from the Environmental/Energy segment (power generation and Pure Air(TM)), are now included in the Equipment/Services segment. The following table summarizes the restatement for each quarter and the year ended 30 September 1996:

| (In millions) | First |  | Second |  | Third |  | Fourth |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales: |  |  |  |  |  |  |  |  |  |  |
| Industrial Gases | \$ | 550.9 | \$ | 591.5 | \$ | 577.9 | \$ | 590.2 |  | 310.5 |
| Chemicals |  | 309.7 |  | 340.0 |  | 352.5 |  | 360.1 |  | 362.3 |
| Environmental/Energy |  |  |  | -- |  | -- |  | -- |  | -- |
| Equipment/Services |  | 81.9 |  | 76.3 |  | 61.8 |  | 94.6 |  | 314.6 |
| Corporate/Other |  | 5.0 |  | 4.7 |  | 5.1 |  | 5.5 |  | 20.3 |
| CONSOLIDATED | \$ | 947.5 |  | 012.5 | \$ | 997.3 |  | 050.4 |  | 007.7 |
| Operating Income: |  |  |  |  |  |  |  |  |  |  |
| Industrial Gases | \$ | 103.7 | \$ | 99.6 | \$ | 102.2 | \$ | 101.2 | \$ | 406.7 |
| Chemicals |  | 48.1 |  | 52.7 |  | 55.2 |  | 41.5 |  | 197.5 |
| Environmental/Energy |  | -- |  | -- |  | -- |  | -- |  | - - |
| Equipment/Services |  | 4.6 |  | 7.0 |  | 7.4 |  | 13.7 |  | 32.7 |
| Corporate/Other |  | (12.2) |  | (11.3) |  | (9.4) |  | (12.7) |  | (45.6) |
| CONSOLIDATED | \$ | 144.2 | \$ | 148.0 | \$ | 155.4 | \$ | 143.7 | \$ | 591.3 |
| Equity Affiliates' Income: |  |  |  |  |  |  |  |  |  |  |
| Industrial Gases | \$ | 9.2 | \$ | 9.9 | \$ | 12.1 | \$ | 12.8 | \$ | 44.0 |
| Chemicals |  | (.2) |  | . 1 |  | . 2 |  | . 2 |  | . 3 |
| Environmental/Energy |  | -- |  | -- |  | -- |  | -- |  | -- |
| Equipment/Services |  | 2.0 |  | 2.3 |  | 1.8 |  | 2.4 |  | 8.5 |
| Corporate/Other |  | 4.8 |  | 5.7 |  | 6.3 |  | 11.1 |  | 27.9 |
| CONSOLIDATED | \$ | 15.8 | \$ | 18.0 | \$ | 20.4 | \$ | 26.5 | \$ | 80.7 |

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Air Products and Chemicals, Inc.
(Registrant)

By: /s/ Arnold H. Kaplan
Arnold H. Kaplan
Vice President - Finance

